

# Reams Asset Management Low Duration 1-3 Year

# **Investment Philosophy**

Reams defines risk as permanent loss of principal or the inability to meet investment objectives. This is distinct from other investors who may define risk as volatility or tracking error versus a benchmark. Another differentiating feature is that Reams focuses on reacting to relative value opportunities and taking advantage of volatility, rather than relying on economic forecasting and predicting market movements. These guiding beliefs lead the team to:

- > Focus on long-term value and total return
- > Employ both top-down macro and bottom-up strategies to uncover unique opportunities
- $\succ$  React opportunistically to valuation discrepancies and volatility in the bond market
- > Create diversified bond portfolios in an attempt to outperform over a full market cycle
- > Seek opportunities to add value in niche parts of the market overlooked by larger managers

# Strategy Overview

- The standard benchmark is the ICE® BofAML® 1-3 Year U.S. Corp/Gov't. Index (other benchmarks may be utilized for separate accounts based on client-specific guidelines).
- Invest tactically across all sectors of the fixed income market including investment-grade and high yield credit, governments, agencies, mortgage-backed, asset-backed and non-US dollar.
- Actively manage overall portfolio duration based on market conditions, normally within a range of 1 to 3 years.
- May use derivative instruments such as futures, options and credit default swaps, if explicitly authorized by client guidelines, in order to gain exposure and manage risk

## **Investment Process**

### Step One: Duration and Yield-Curve Decision

Goal: Determine whether the bond market is cheap or expensive

- > Emphasize real interest rates and formulate a long-term view
- Take advantage of yield curve opportunities

### Step Two: Sector Decision and Bond Selection

Goal: Identify bonds with the highest risk-adjusted returns

- Actively rotate across sectors based on relative value and select individual bonds expected to perform well in dynamic interest rate and credit environments
- Focus on senior positions within the capital structure and use stress testing/scenario analysis to evaluate potential outcomes

#### Step Three: Risk Analysis and Control

#### Goal: Continually measure and control exposure to key risk factors

- Employ external and proprietary analytical tools to manage and control risk at security, sector and portfolio levels
- > Avoid backward looking risk measures and "risk budgeting" approaches to portfolio construction

# **Total Strategy Assets**

\$1,171.4 million

# Portfolio Management Team

#### Mark Egan, CFA

Lead Portfolio Manager

- Joined Reams Asset Management in 1990
- > 38 years of investment experience

## Todd Thompson, CFA

## Co-Portfolio Manager

- Joined Reams Asset Management in 2001
- > 30 years of investment experience

#### **Clark Holland, CFA**

#### Co-Portfolio Manager

- Joined Reams Asset Management in 2002
- 30 years of investment experience

### Jason Hoyer, CFA

#### Co-Portfolio Manager

- Joined Reams Asset Management in 2015
- 21 years of investment experience

#### Dimitri Silva, CFA

- Co-Portfolio Manager
- Joined Reams Asset Management in 2021
- > 17 years of investment experience

### Neil Aggarwal

#### Co-Portfolio Manager

- Joined Reams Asset Management in 2022
- > 21 years of investment experience

as of Dec. 31, 2024

# Performance Summary

## Trailing Period Performance (annualized for periods greater than 1 year)

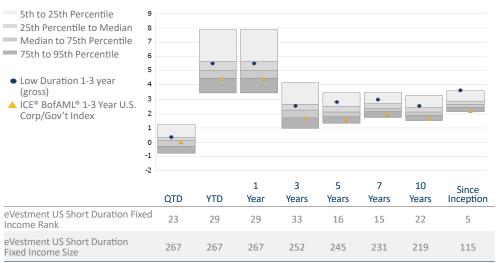
	QTD	YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Since Inception
Low Duration 1-3 Year (gross)	0.33%	5.49%	5.49%	2.52%	2.78%	2.96%	2.52%	3.63%
Low Duration 1-3 Year (net)	0.28%	5.28%	5.28%	2.31%	2.58%	2.76%	2.31%	3.42%
ICE <sup>®</sup> BofAML <sup>®</sup> 1-3 Year U.S. Corp/Gov't Index	0.01%	4.44%	4.44%	1.68%	1.59%	1.95%	1.64%	2.18%
Excess Return (net)	0.27%	0.84%	0.84%	0.63%	0.99%	0.81%	0.67%	1.24%

Inception Date: July 1, 2003

### Low Duration 1-3 year vs.

# eVestment U.S. Short Duration Fixed Income Universe<sup>†</sup>

#### Trailing Period Returns (as of Dec. 31, 2024)

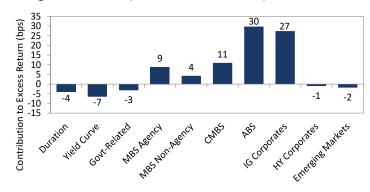


Source: Nasdag eVestment

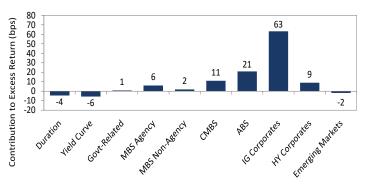
Ranking within eVestment US Short Duration Fixed Income universe based on monthly returns gross of fees. Ranking data calculated on Jan. 29, 2025 (as of Dec. 31, 2024) and is subject to change as additional firms within the category submit data. Reams Asset Management pays an annual fee to eVestment to access their platform and to use their data, including peer group rankings, in marketing materials. Reams Asset Management does not pay for the ranking.

## Contribution to Excess Returns (Basis Points)

### Trailing 3-Year Period (net of fees, annualized)



# Trailing 5-Year Period (net of fees, annualized)



Performance data quoted represents past performance. Past performance is no guarantee of future results. Performance data quoted represents past performance. Past performance is no guarantee of future results. Performance figures are stated as gross and net, which is calculated using the highest management fee of 0.20% for this strategy. The firm's management fees are detailed in its Form ADV Part 2A. Please see the Disclosures for further information. Totals may not equal due to rounding. Please see the back page for further information.

+Based on Gross of Fee Performance

Please see the back page for further information

#### Performance Attribution<sup>†</sup> Q4 2024 (gross of fees) Source Impact % **Duration Management** -0.02 **Yield Curve Positioning** -0.04 **Total Macro** -0.06 Sector Allocation 0.11 Security Selection 0.28 **Total Selection** 0.38 Fees -0.05%

# Contributors / Detractors

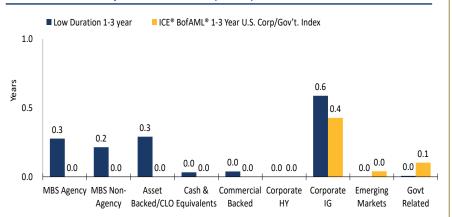
- > A longer-duration posture and positioning farther out on the yield curve negatively impacted performance.
- Sector allocation had a positive impact, particularly in asset-backed securities (ABS). where spreads continued to tighten.
- The allocation to mortgage-backed securities (MBS) benefitted despite rising interest rate volatility.
- The overweight to investment-grade (IG) corporates contributed as the sector continued to rally.
- The focus on higher-coupon agency MBS contributed, prevailing over lower-coupon securities
- Securities within ABS continued yielding positive results.
- The defensive focus in utilities contributed to performance.
- Limited exposure to commercial mortgagebacked securities (CMBS) provided a marginal benefit during the quarter.

# Reams Asset Management Low Duration 1-3 Year

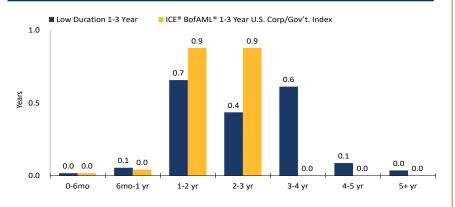
as of Dec. 31, 2024

# **Portfolio Summary**

### Contribution to Spread Duration (Years)



## Contribution to Interest Rate Duration (Years)



## **Portfolio Characteristics**

	Low Duration 1-3 Year	ICE® BofAML® 1-3 Year U.S. Corp/Gov't Index
Wtd. Avg. Duration	1.9 years	1.8 years
Wtd. Avg. Convexity	-0.12	0.04
Wtd. Avg. Yield to Worst	4.9%	4.4%
Wtd. Avg. Maturity	2.3 years	1.9 years
Wtd. Avg. Quality	Aa2	Aa2

## Sector Allocation (%)<sup>(1)</sup>

	Low Duration 1-3 Year	ICE® BofAML® 1-3 Year U.S. Corp/Gov't Index
Treasury	14.8	67.6
Govt Related	0.3	6.1
MBS Agency	10.5	0.0
MBS Non-Agency	13.1	0.0
Commercial Backed	3.4	0.0
Asset Backed/CLO	21.3	0.0
Corporate IG	29.3	24.1
Corporate HY	0.0	0.0
Emerging Markets	0.0	2.2
Cash & Equivalents	7.4	0.0
Total	100.0	100.0

# Quality Allocation (%)<sup>(1)(2)</sup>

	Low Duration 1-3 Year	ICE® BofAML® 1-3 Year U.S. Corp/Gov't Index
AAA	37.9	3.3
AA	27.5	73.2
A	16.8	13.2
BBB	10.4	10.4
Below Investment Grade	0.0	0.0
Cash & Equivalents	7.4	0.0
Total	100.0	100.0

# Positioning and Rationale

- > Exposure to IG corporates marginally declined, remaining overweight relative to the index.
- > Non-index exposure to ABS was reduced to take some profits.
- > Non-index exposure to agency residential mortgage-backed securities (RMBS) increased, while non-agency RMBS remained steady.
- Exposure to CMBS decreased slightly.
- > The allocation to U.S. Treasurys fell, remaining significantly underweight.
- Portfolio duration increased at the margin, ending the quarter at a level just above the benchmark. Yield curve exposure featured non-index exposure to the 0- to 1-year, 3- to 4-year, and 4- to 5-year duration segments along with a commensurate underweight to the 1- to 2-year and 2- to 3-year duration segments.

(1)Sector and Quality Exposure may not sum to 100% in some cases. To the extent derivative instruments are held and shown at full notional, collateral will be assigned to its defined Sector or Quality Exposure. Cash & Equivalents may include securities with an effective duration less than one year and rated investment grade.

(2)The bond quality ratings indicated are assigned by credit rating agencies Standard & Poor's, Moody's, and Fitch as an indication of an issuer's creditworthiness. Unless specified by client investment guidelines, the middle of three or highest of two credit quality ratings available from these rating agencies is used. Credit quality is subject to change. Ratings are measured on a scale that generally ranges from AAA (highest) to D (lowest). Credit ratings are statements of opinions and are not statements of fact or recommendations to purchase, hold or sell securities. They do not address the appropriateness of securities or the appropriateness of securities for investment purposes, and should not be relied on as investment advice.

The information provided is based on the aggregate characteristics of all securities held in a representative portfolio as of the date listed. The data provided in this report is for informational purposes only and should not be considered a recommendation to purchase or sell any particular security. It should not be assumed that any of the holdings discussed were or will prove to be profitable. Holdings may change daily and may vary among accounts. Data is obtained from third party sources and is believed to be accurate and reliable.

Please see the back page for further information.

# Reams Asset Management Low Duration 1-3 Year

# **Firm Overview**

Reams Asset Management, found in 1981, is a fixed income investment management firm whose mission is to provide high-quality investment expertise and unmatched client service. We apply our consistent investment process across a range of strategies, seeking to take advantage of volatility and react opportunistically to price and valuation dislocation in the bond market. Reams offers clients customized solutions that seek to maximize risk-adjusted total returns over a full market cycle and across a range of fixed income strategies.

Reams Asset Management is a division of Scout Investments, which is a wholly owned subsidiary of Raymond James Investment Management. Raymond James Investment Management, which is itself a wholly owned subsidiary of Raymond James Financial, is a global asset-management company that combines the exceptional insight and agility of individual investment teams with the strength and stability of a full-service firm. Raymond James Investment Management's multi-boutique structure provides scalable business-support solutions to distinct and talented investment teams.

For more information please visit www.reamsasset.com.

# STRATEGY FACT SHEET

as of Dec. 31, 2024

# **Product Overview**

### **Investment Strategies**

Core Core Plus Intermediate Long Duration Low Duration Real Return Ultra Low Duration Unconstrained

## **Investment Vehicles**

Separate Accounts Commingled Funds Mutual Funds

# **Primary Contact**

#### Matt Waz

Head of Institutional Sales and Consultant Relations Raymond James Investment Management p: +1 415-308-1933 e: Matt.Waz@RJInvestmentManagement.com

### Disclosure

The 1-3 Year Low Duration Fixed Income Strategy invests primarily in investment grade securities, while maintaining an average portfolio duration of generally between one and three years. The ICE® BofAML® 1-3 Year U.S. Treasury Index is an unmanaged index that tracks the performance of the direct Sovereign debt of the U.S. Government having a maturity of at least 1 year and less than 3 years. The eVestment U.S. Short Duration Fixed Income Universe consists U.S. fixed income products that invest primarily in high quality debt (as rated by Moody's or Standard & Poor's) with an emphasis on bonds with a short duration. The expected benchmarks for this universe would include the Bloomberg 1-3 Year Gov't/Credit, or Merrill Lynch US Treasuries 1-3 Yrs. Managers in this category will typically indicate a "Fixed Income Style Emphasis" equal to Gov't/Agency Only or Core and a "Product Duration Emphasis" equal to Short.

Historically, bonds have provided less volatility and less risk of loss of capital than has equity investing. However, there are many factors which may affect the risk and return profile of a fixed income portfolio. The two most prominent factors are interest-rate movements and the creditworthiness of the bond issuer. Investors should pay careful attention to the types of fixed-income securities which comprise their portfolio, and remember that, as with all investments, there is the risk of the loss of capital.

Mortgage- and Asset-Backed Securities are subject to prepayment risk and the risk of default on the underlying mortgages or other assets. Foreign investments present additional risks due to currency fluctuations, economic and political factors, government regulations, differences in accounting standards and other factors.

Bonds issued by the U.S. Government have significantly less risk of default than those issued by corporations and municipalities. However, the overall return on Government bonds tends to be less than these other types of fixed-income securities.

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Prior to being acquired by Scout Investments, Reams Asset Management's compliance was verified for the period 1987 through 2009 by Ashland Partners & Company LLP. The verification and performance examination reports are available upon request.

Scout Investments, Inc. is a registered investment advisor that offers investment management services for both managed accounts and mutual funds. Scout Investments is a wholly owned subsidiary of Raymond James Investment Management, which is in turn a wholly owned subsidiary of Raymond James Financial. Reams Asset Management is a division of Scout Investments. The firm was previously defined as UMB Institutional Asset Management, a subsidiary of UMB Bank, which managed both institutional and high net worth, trust, and estate assets. On July 1, 2009 the firm transitioned from UMB Bank and became a subsidiary of UMB Financial Corporation in order to focus on institutional investment. On November 30, 2010, the firm acquired the advisory business of Reams Asset Management, LC. On December 28, 2010 the firm changed its name from Scout Investment Advisors to Scout Investments. On November 3, 2017, Scout Investments was acquired by Carillon Tower Advisers. On October 1, 2022, Carillon Tower Advisers began doing business as Raymond James Investment Management.

#### Fee Schedule -

Vehicle	Management Fee		
Separate Account	.20% on first \$50M		
	.15% on next \$50M		
	Fees negotiable over \$100M		

Actual management fees incurred by clients may vary.

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