

# Reams Asset Management Intermediate Fixed Income

## Investment Philosophy

Reams defines risk as permanent loss of principal or the inability to meet investment objectives. This is distinct from other investors who may define risk as volatility or tracking error versus a benchmark. Another differentiating feature is that Reams focuses on reacting to relative value opportunities and taking advantage of volatility, rather than relying on economic forecasting and predicting market movements. These guiding beliefs lead the team to:

- Focus on long-term value and total return
- Employ both top-down macro and bottom-up strategies to uncover unique opportunities
- React opportunistically to valuation discrepancies and volatility in the bond market
- Create diversified bond portfolios in an attempt to outperform over a full market cycle
- Seek opportunities to add value in niche parts of the market overlooked by larger managers

## Strategy Overview

- The standard benchmark is the Bloomberg U.S. Intermediate Gov't/Credit Index (other benchmarks may be utilized for separate accounts according to client-specific guidelines).
- Invest tactically across all sectors of the fixed income market including investment-grade and high yield credit, governments, agencies, mortgage-backed, asset-backed and non-dollar.
- Actively manages overall portfolio duration based on market conditions, normally within a range of 2.5 to 5 years.
- May use derivative instruments such as futures, options and credit default swaps, if explicitly authorized by client guidelines, in order to gain exposure and manage risk.

## Investment Process

### Step One: Duration and Yield-Curve Decision

Goal: Determine whether the bond market is cheap or expensive

- Emphasize real interest rates and formulate a long-term view
- Take advantage of yield curve opportunities

### Step Two: Sector Decision and Bond Selection

Goal: Identify bonds with the highest risk-adjusted returns

- Focus on over/underweight sectors based on relative value and select bonds expected to perform well in dynamic interest rate and credit environments
- Focus on senior positions within the capital structure and use stress testing/scenario analysis to evaluate potential outcomes

### Step Three: Risk Analysis and Control

Goal: Continually measure and control exposure to key risk factors

- Employ external and proprietary analytical tools to manage and control risk at security, sector and portfolio levels
- Avoid backward looking risk measures and "risk budgeting" approaches to portfolio construction

## Total Strategy Assets

\$2,067.7 million

## Portfolio Management Team

### Mark Egan, CFA

Lead Portfolio Manager

- Joined Reams Asset Management in 1990
- 38 years of investment experience

### Todd Thompson, CFA

Co-Portfolio Manager

- Joined Reams Asset Management in 2001
- 30 years of investment experience

### Clark Holland, CFA

Co-Portfolio Manager

- Joined Reams Asset Management in 2002
- 30 years of investment experience

### Jason Hoyer, CFA

Co-Portfolio Manager

- Joined Reams Asset Management in 2015
- 21 years of investment experience

### Dimitri Silva, CFA

Co-Portfolio Manager

- Joined Reams Asset Management in 2021
- 17 years of investment experience

### Neil Aggarwal

Co-Portfolio Manager

- Joined Reams Asset Management in 2022
- 21 years of investment experience

## Performance Summary

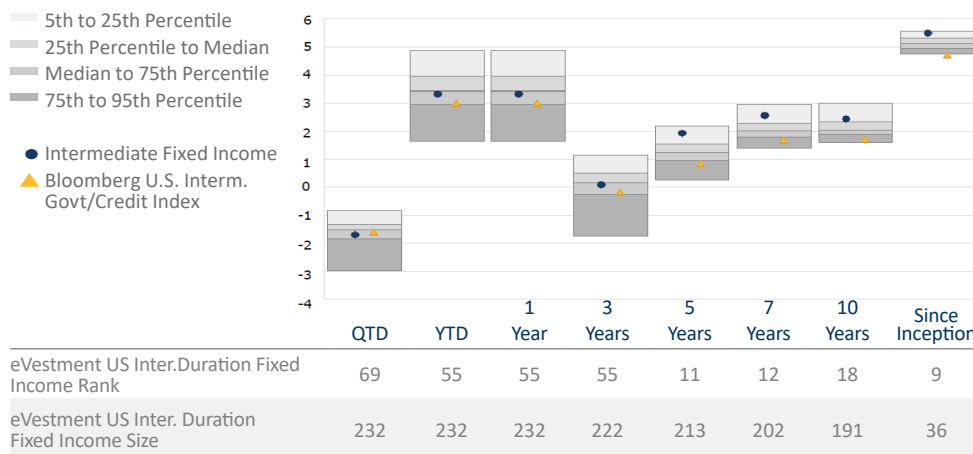
### Trailing Period Performance (annualized for periods greater than 1 year)

	QTD	YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Since Inception
Intermediate Fixed Income (gross)	-1.71%	3.33%	3.33%	0.07%	1.91%	2.56%	2.42%	5.52%
Intermediate Fixed Income (net)	-1.78%	3.07%	3.07%	-0.18%	1.66%	2.30%	2.17%	5.26%
Bloomberg US Inter. Govt/ Credit Index	-1.60%	3.00%	3.00%	-0.18%	0.85%	1.69%	1.71%	4.75%
Excess Return (net)	-0.18%	0.07%	0.07%	0.00%	0.81%	0.61%	0.46%	0.51%

Inception Date: November 1, 1989

### Intermediate Fixed Income vs. eVestment U.S. Intermediate Duration Fixed Income Universe<sup>†</sup>

#### Trailing Period Returns (as of Dec. 31, 2024)



Source: Nasdaq eVestment

Ranking within eVestment US Intermediate Duration Fixed Income universe based on monthly returns gross of fees. Ranking data calculated on Jan. 25, 2025 (as of Dec. 31, 2024) and is subject to change as additional firms within the category submit data. Reams Asset Management pays an annual fee to eVestment to access their platform and to use their data, including peer group rankings, in marketing materials. Reams Asset Management does not pay for the ranking.

### Performance Attribution<sup>†</sup>

Q4 2024 (gross of fees)

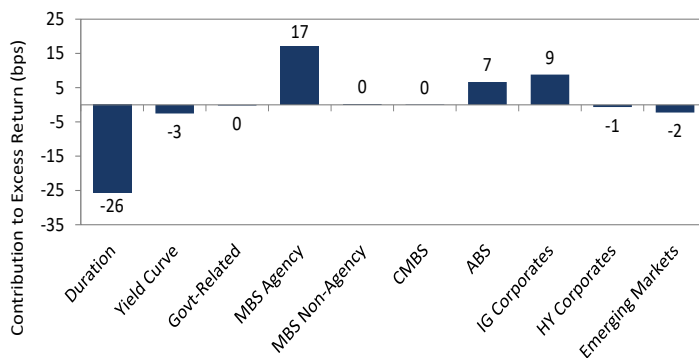
Source	Impact %
Duration Management	-0.44
Yield Curve Positioning	0.02
<b>Total Macro</b>	<b>-0.42</b>
Sector Allocation	0.21
Security Selection	0.10
<b>Total Selection</b>	<b>0.30</b>
Fees	-0.06%

### Contributors / Detractors

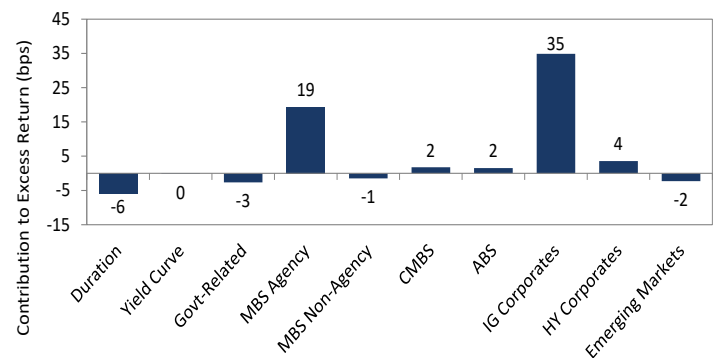
- A longer duration stance negatively impacted performance, but this was slightly offset by the portfolio's steepening bias.
- The overweight to mortgage-backed securities (MBS) contributed despite rising interest rate volatility.
- The overweight to investment-grade (IG) corporates also contributed as credit spreads continued to tighten.
- The overweight to asset-backed securities (ABS) contributed as spreads rallied.
- The continued focus on higher-coupon agency MBS contributed, prevailing over lower-coupon securities.
- The defensive focus in utilities contributed to performance.
- Securities within ABS also continued yielding positive results.
- Limited exposure to commercial mortgage-backed securities (CMBS) provided a marginal benefit during the quarter.

## Contribution to Excess Returns (Basis Points)

### Trailing 3-Year Period (net of fees, annualized)



### Trailing 10-Year Period (net of fees, annualized)



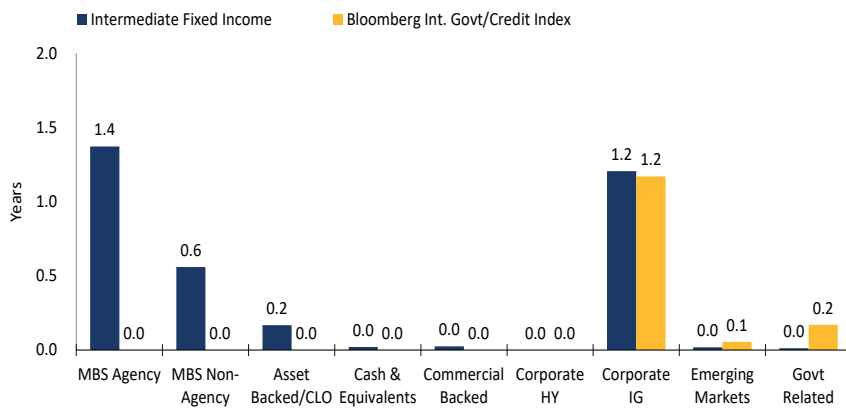
Performance data quoted represents past performance. Past performance is no guarantee of future results. Performance figures are stated as gross and net, which is calculated using the highest management fee of 0.25% for this strategy. The firm's management fees are detailed in its Form ADV Part 2A. Please see the Disclosures for further information. Totals may not equal due to rounding. Please see the back page for further information. Unless otherwise stated, index returns represent total return (TR).

<sup>†</sup>Based on Gross of Fee Performance

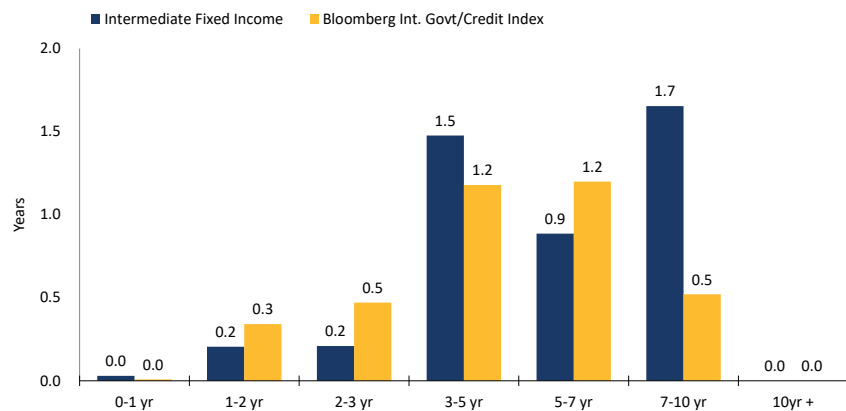
Please see the back page for further information.

## Portfolio Summary

### Contribution to Spread Duration (Years)



### Contribution to Interest Rate Duration (Years)



### Portfolio Characteristics

	Intermediate Fixed Income	Bloomberg U.S. Intermediate Gov't/Credit Index
Wtd. Avg. Duration	4.5 years	3.7 years
Wtd. Avg. Convexity	-0.04	0.20
Wtd. Avg. Yield to Worst	5.1%	4.6%
Wtd. Avg. Maturity	5.5 years	4.2 years
Wtd. Avg. Quality	Aa2	Aa3

### Sector Allocation (%)<sup>(1)</sup>

	Intermediate Fixed Income	Bloomberg U.S. Intermediate Gov't/Credit Index
Treasury	16.9	64.4
Govt Related	0.2	5.1
MBS Agency	25.7	0.0
MBS Non-Agency	11.7	0.0
Commercial Backed	1.0	0.0
Asset Backed/CLO	7.7	0.0
Corporate IG	33.8	29.2
Corporate HY	0.0	0.0
Emerging Markets	0.7	1.3
Cash & Equivalents	2.3	0.0
Total	100.0	100.0

### Quality Allocation (%)<sup>(1)(2)</sup>

	Intermediate Fixed Income	Bloomberg U.S. Intermediate Gov't/Credit Index
AAA	21.8	3.0
AA	47.6	68.4
A	20.0	13.6
BBB	8.3	15.0
Below Investment Grade	0.0	0.0
Cash & Equivalents	2.3	0.0
Total	100.0	100.0

## Positioning and Rationale

- The allocation to agency and non-agency residential mortgage-backed securities (RMBS) rose.
- Exposure to IG corporates declined as credit spreads continued to tighten, but it ended the quarter overweight relative to the index.
- ABS exposure also fell during the quarter.
- The weight in CMBS declined, and it ended the quarter at a low absolute exposure.
- The allocation to U.S. Treasuries declined, moving further underweight relative to the index.
- Duration ended the quarter reflecting real rates that are attractive on a long-term basis, approximately three-quarters of a year above that of the index.
- Yield curve exposure at the end of the quarter featured an overweight to the 3- to 5-year duration and the 7- to 10-year segments, which was offset by underweights to the 2- to 3-year and 5- to 7-year duration segments.

(1) Sector and Quality Exposure may not sum to 100% in some cases. To the extent derivative instruments are held and shown at full notional, collateral will be assigned to its defined Sector or Quality Exposure. Cash & Equivalents may include securities with an effective duration less than one year and rated investment grade.

(2) The bond quality ratings indicated are assigned by credit rating agencies Standard & Poor's, Moody's, and Fitch as an indication of an issuer's creditworthiness. Unless specified by client investment guidelines, the middle of three or highest of two credit quality ratings available from these rating agencies is used. Credit quality is subject to change. Ratings are measured on a scale that generally ranges from AAA (highest) to D (lowest). Credit ratings are statements of opinions and are not statements of fact or recommendations to purchase, hold or sell securities. They do not address the appropriateness of securities or the appropriateness of securities for investment purposes, and should not be relied on as investment advice.

The information provided is based on the aggregate characteristics of all securities held in a representative portfolio as of the date listed. The data provided in this report is for informational purposes only and should not be considered a recommendation to purchase or sell any particular security. It should not be assumed that any of the holdings discussed were or will prove to be profitable. Holdings may change daily and may vary among accounts. Data is obtained from third party sources and is believed to be accurate and reliable.

Please see the back page for further information.

Firm Overview

Reams Asset Management, founded in 1981, is a fixed income investment management firm whose mission is to provide high-quality investment expertise and unmatched client service. We apply our consistent investment process across a range of strategies, seeking to take advantage of volatility and react opportunistically to price and valuation dislocation in the bond market. Reams offers clients customized solutions that seek to maximize risk-adjusted total returns over a full market cycle and across a range of fixed income strategies.

Reams Asset Management is a division of Scout Investments, which is a wholly owned subsidiary of Raymond James Investment Management. Raymond James Investment Management, which is itself a wholly owned subsidiary of Raymond James Financial, is a global asset-management company that combines the exceptional insight and agility of individual investment teams with the strength and stability of a full-service firm. Raymond James Investment Management’s multi-boutique structure provides scalable business-support solutions to distinct and talented investment teams.

For more information please visit [www.reamsasset.com](http://www.reamsasset.com).

Product Overview

Investment Strategies

Core	Low Duration
Core Plus	Real Return
Intermediate	Ultra Low Duration
Long Duration	Unconstrained

Investment Vehicles

Separate Accounts  
Commingled Funds  
Mutual Funds

Primary Contact

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Disclosure

The Intermediate Fixed Income Composite invests primarily in investment grade securities, while maintaining an average portfolio duration of generally between two and a half to five years. The Bloomberg U.S. Intermediate Government/Credit Index is an unmanaged index comprised of US Treasury notes, federal agency bonds, US corporate debentures and dollar denominated foreign issues with maturities ranging between one and ten years. The eVestment U.S. Intermediate Duration Fixed Income Universe consists of U.S. fixed income products that primarily invest in high quality debt (as rated by Moody's or Standard & Poor's) with an emphasis on bonds with an intermediate duration. The expected benchmarks for this universe would include the Bloomberg Interm. Gov't/Credit, or Bloomberg Interm. Aggregate. Managers in this category will typically indicate a "Fixed Income Style Emphasis" equal to Gov't/Agency Only or Core and a "Product Duration Emphasis" equal to Intermediate.

Historically, bonds have provided less volatility and less risk of loss of capital than has equity investing. However, there are many factors which may affect the risk and return profile of a fixed income portfolio. The two most prominent factors are interest-rate movements and the creditworthiness of the bond issuer. Investors should pay careful attention to the types of fixed-income securities which comprise their portfolio, and remember that, as with all investments, there is the risk of the loss of capital.

Mortgage- and Asset-Backed Securities are subject to prepayment risk and the risk of default on the underlying mortgages or other assets. Foreign investments present additional risks due to currency fluctuations, economic and political factors, government regulations, differences in accounting standards and other factors.

Bonds issued by the U.S. Government have significantly less risk of default than those issued by corporations and municipalities. However, the overall return on Government bonds tends to be less than these other types of fixed-income securities.

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The eVestment US Intermediate Duration Fixed Income universe consists of US Fixed Income products that primarily invest in intermediate duration, investment grade debt. Common benchmarks include the Bloomberg US Interm. Aggregate and Bloomberg US Interm. Govt/Credit.

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A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The verification and performance examination reports are available upon request.

Prior to being acquired by Scout Investments, Reams Asset Management's compliance was verified for the period 1987 through 2009 by Ashland Partners & Company LLP. The verification and performance examination reports are available upon request.

Scout Investments, Inc. is a registered investment advisor that offers investment management services for both managed accounts and mutual funds. Scout Investments is a wholly owned subsidiary of Raymond James Investment Management, which is in turn a wholly owned subsidiary of Raymond James Financial. Reams Asset Management is a division of Scout Investments. The firm was previously defined as UMB Institutional Asset Management, a subsidiary of UMB Bank, which managed both institutional and high net worth, trust, and estate assets. On July 1, 2009 the firm transitioned from UMB Bank and became a subsidiary of UMB Financial Corporation in order to focus on institutional investment management. On November 30, 2010, the firm acquired the advisory business of Reams Asset Management, LLC. On December 28, 2010 the firm changed its name from Scout Investment Advisors to Scout Investments. On November 3, 2017, Scout Investments was acquired by Carillon Tower Advisers. On October 1, 2022, Carillon Tower Advisers began doing business as Raymond James Investment Management.

Fee Schedule -

Vehicle	Management Fee
Separate Account	.25% on first \$50M
	.20% on next \$50M
	Fees negotiable over \$100M

Actual management fees incurred by clients may vary.

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