

# Reams Asset Management Low Duration 1-5 Year

## **Investment Philosophy**

Reams defines risk as permanent loss of principal or the inability to meet investment objectives. This is distinct from other investors who may define risk as volatility or tracking error versus a benchmark. Another differentiating feature is that Reams focuses on reacting to relative value opportunities and taking advantage of volatility, rather than relying on economic forecasting and predicting market movements. These guiding beliefs lead the team to:

- > Focus on long-term value and total return
- > Employ both top-down macro and bottom-up strategies to uncover unique opportunities
- > React opportunistically to valuation discrepancies and volatility in the bond market
- > Create diversified bond portfolios in an attempt to outperform over a full market cycle
- > Seek opportunities to add value in niche parts of the market overlooked by larger managers

## Strategy Overview

- > The standard benchmark is the ICE® BofAML® 1-5 Year U.S. Corp/Gov't. Index (other benchmarks may be utilized for separate accounts based on client-specific guidelines).
- Invest tactically across all sectors of the fixed income market including investment-grade and high yield credit, governments, agencies, mortgage-backed, asset-backed and non-US dollar.
- Actively manage overall portfolio duration based on market conditions, normally within a range of 1 to 5 years.
- May use derivative instruments such as futures, options and credit default swaps, if explicitly authorized by client guidelines, in order to gain exposure and manage risk

## **Investment Process**

#### Step One: Duration and Yield-Curve Decision

Goal: Determine whether the bond market is cheap or expensive

- > Emphasize real interest rates and formulate a long-term view
- Take advantage of yield curve opportunities

#### Step Two: Sector Decision and Bond Selection

Goal: Identify bonds with the highest risk-adjusted returns

- Actively rotate across sectors based on relative value and select individual bonds expected to perform well in dynamic interest rate and credit environments
- Focus on senior positions within the capital structure and use stress testing/scenario analysis to evaluate potential outcomes

#### Step Three: Risk Analysis and Control

Goal: Continually measure and control exposure to key risk factors

- > Employ external and proprietary analytical tools to manage and control risk at security, sector and portfolio levels
- Avoid backward looking risk measures and "risk budgeting" approaches to portfolio construction

# **Total Strategy Assets**

\$1.235.0 million

# Portfolio Management Team

#### Mark Egan, CFA

Lead Portfolio Manager

- Joined Reams Asset Management in 1990
- > 39 years of investment experience

#### **Todd Thompson, CFA**

Co-Portfolio Manager

- > Joined Reams Asset Management in 2001
- > 31 years of investment experience

#### Clark Holland, CFA

Co-Portfolio Manager

- Joined Reams Asset Management in 2002
- 31 years of investment experience

#### Jason Hoyer, CFA

Co-Portfolio Manager

- Joined Reams Asset Management in 2015
- 22 years of investment experience

#### Dimitri Silva, CFA

Co-Portfolio Manager

- Joined Reams Asset Management in 2021
- > 18 years of investment experience

#### **Neil Aggarwal**

Co-Portfolio Manager

- Joined Reams Asset Management in 2022
- 22 years of investment experience

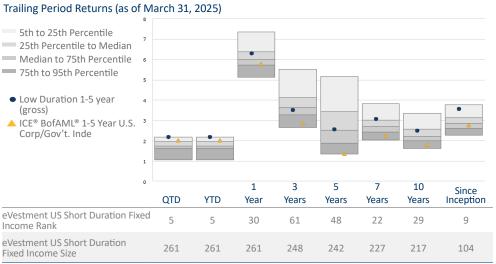
## Performance Summary

## Trailing Period Performance (annualized for periods greater than 1 year)

|   | QTD   | YTD   | 1<br>Year | 3<br>Years | 5<br>Years | 7<br>Years | 10<br>Years | Since<br>Inception |
|---|-------|-------|-----------|------------|------------|------------|-------------|--------------------|
| Low Duration 1-5 Year (gross)                   | 2.16% | 2.16% | 6.30%     | 3.49%      | 2.54%      | 3.05%      | 2.47%       | 3.55%              |
| Low Duration 1-5 Year (net)                     | 2.11% | 2.11% | 6.09%     | 3.29%      | 2.34%      | 2.85%      | 2.27%       | 3.34%              |
| ICE® BofAML® 1-5 Year U.S.<br>Corp/Gov't. Index | 2.00% | 2.00% | 5.78%     | 2.86%      | 1.33%      | 2.22%      | 1.80%       | 2.76%              |
| Excess Return (net)                             | 0.11% | 0.11% | 0.31%     | 0.43%      | 1.01%      | 0.63%      | 0.47%       | 0.59%              |

Inception Date: July 1, 2002

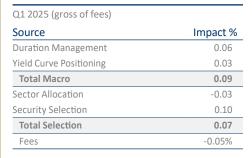
## Low Duration 1-5 year vs. eVestment U.S. Short Duration Fixed Income Universe<sup>†</sup>



Source: Nasdaq eVestment

Ranking within eVestment US Short Duration Fixed Income universe based on monthly returns gross of fees. Ranking data calculated on April 23, 2025 (as of March 31, 2025) and is subject to change as additional firms within the category submit data. Reams Asset Management pays an annual fee to eVestment to access their platform and to use their data, including peer group rankings, in marketing materials. Reams Asset Management does not pay for the ranking.

#### Performance Attribution<sup>1</sup>

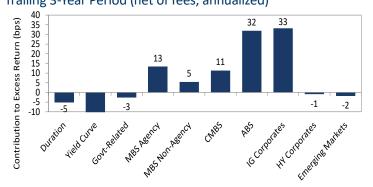


# Contributors / Detractors

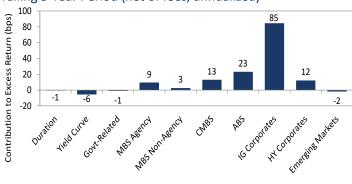
- A longer-duration posture at the beginning of the quarter and positioning farther out on the yield curve contributed to performance.
- Sector allocation had a negative impact, equally in investment-grade (IG) corporates and asset-backed securities (ABS).
- > The overweight to ABS also detracted due to spread widening.
- The allocation to mortgage-backed securities (MBS) marginally contributed.
- The focus on higher-coupon agency MBS contributed as they prevailed over lower-coupon securities.
- The defensive focus in IG corporates contributed to performance.
- Securities within ABS also continued yielding positive results.
- Limited exposure to CMBS was a marginal detractor during the quarter.

# Contribution to Excess Returns (Basis Points)

# Trailing 3-Year Period (net of fees, annualized)



#### Trailing 5-Year Period (net of fees, annualized)



Performance data quoted represents past performance. Past performance is no guarantee of future results. Performance data quoted represents past performance. Past performance is no guarantee of future results. Performance figures are stated as gross and net, which is calculated using the highest management fee of 0.20% for this strategy. The firm's management fees are detailed in its Form ADV Part 2A. Please see the Disclosures for further information. Totals may not equal due to rounding. Please see the back page for further information.

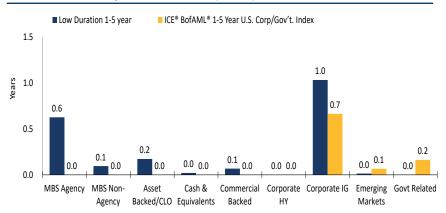
Please see the back page for further information.

<sup>†</sup>Based on Gross of Fee Performance

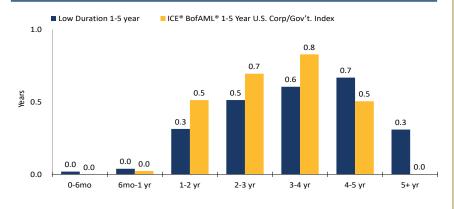
## as of March 31, 2025

# **Portfolio Summary**

## Contribution to Spread Duration (Years)



## Contribution to Interest Rate Duration (Years)



## **Portfolio Characteristics**

|                          | Low Duration<br>1-5 Year | ICE® BofAML®<br>1-5 Year U.S.<br>Corp/Gov't. Index |
|--------------------------|--------------------------|--|
| Wtd. Avg. Duration       | 2.5 years                | 2.6 years  |
| Wtd. Avg. Convexity      | -0.42                    | 0.08   |
| Wtd. Avg. Yield to Worst | 4.8%                     | 4.2%   |
| Wtd. Avg. Maturity       | 3.2 years                | 2.8 years  |
| Wtd. Avg. Quality        | Aa2                      | Aa2  |

## Sector Allocation (%)(1)

|                    | Low Duration<br>1-5 Year | ICE® BofAML®<br>1-5 Year U.S.<br>Corp/Gov't. Index |
|--------------------|--------------------------|--|
| Treasury           | 12.2                     | 65.7   |
| Govt Related       | 0.4                      | 6.3  |
| MBS Agency         | 23.9                     | 0.0  |
| MBS Non-Agency     | 3.6                      | 0.0  |
| Commercial Backed  | 3.1                      | 0.0  |
| Asset Backed/CLO   | 14.8                     | 0.0  |
| Corporate IG       | 36.7                     | 25.5   |
| Corporate HY       | 0.0                      | 0.0  |
| Emerging Markets   | 0.9                      | 2.5  |
| Cash & Equivalents | 4.4                      | 0.0  |
| Total              | 100.0                    | 100.0  |

## Quality Allocation (%)(1)(2)

|                        | Low Duration<br>1-5 Year | ICE® BofAML®<br>1-5 Year U.S.<br>Corp/Gov't. Index |
|------------------------|--------------------------|--|
| AAA                    | 22.2                     | 3.6  |
| AA                     | 40.6                     | 70.6   |
| A                      | 19.0                     | 13.7   |
| BBB                    | 13.9                     | 12.1   |
| Below Investment Grade | 0.0                      | 0.0  |
| Cash & Equivalents     | 4.4                      | 0.0  |
| Total                  | 100.0                    | 100.0  |

# Positioning and Rationale

- Exposure to IG corporates increased and remains overweight relative to the index.
- > Non-index exposure to agency residential mortgage-backed securities (RMBS) increased while non-agency RMBS fell. Combined MBS exposure decreased compared to the previous quarter.
- > Non-index exposure to ABS continued to move higher; we believe that it remains an attractive allocation.
- Exposure to CMBS decreased slightly.
- A small non-U.S. exposure was maintained at a limited weight.
- > The allocation to U.S. Treasurys fell, remaining significantly underweight to accommodate the overweight to IG corporates and non-index exposures to ABS, agency and non-agency RMBS, CMBS, and non-U.S. securities.
- Portfolio duration decreased during the quarter, ending with a small underweight relative to the benchmark.
- > Yield curve exposure featured modest non-index exposure to the 5+ year duration segment and an overweight to the 4- to 5-year segment; this was offset by underweights to the 1- to 2-year, 2- to 3-year, and 3- to 4-year segments.

(1)Sector and Quality Exposure may not sum to 100% in some cases. To the extent derivative instruments are held and shown at full notional, collateral will be assigned to its defined Sector or Quality Exposure. Cash & Equivalents may include securities with an effective duration less than one year and rated investment grade.

(2)The bond quality ratings indicated are assigned by credit rating agencies Standard & Poor's, Moody's, and Fitch as an indication of an issuer's creditworthiness. Unless specified by client investment guidelines, the middle of three or highest of two credit quality ratings available from these rating agencies is used. Credit quality is subject to change. Ratings are measured on a scale that generally ranges from AAA (highest) to D (lowest). Credit ratings are statements of opinions and are not statements of fact or recommendations to purchase, hold or sell securities. They do not address the appropriateness of securities or the appropriateness of securities for investment purposes, and should not be relied on as investment advice.

The information provided is based on the aggregate characteristics of all securities held in a representative portfolio as of the date listed. The data provided in this report is for informational purposes only and should not be considered a recommendation to purchase or sell any particular security. It should not be assumed that any of the holdings discussed were or will prove to be profitable. Holdings may change daily and may vary among accounts. Data is obtained from third party sources and is believed to be accurate and reliable.

# Reams Asset Management Low Duration 1-5 Year

# STRATEGY FACT SHEET

as of March 31, 2025

## Firm Overview

Reams Asset Management, found in 1981, is a fixed income investment management firm whose mission is to provide high-quality investment expertise and unmatched client service. We apply our consistent investment process across a range of strategies, seeking to take advantage of volatility and react opportunistically to price and valuation dislocation in the bond market. Reams offers clients customized solutions that seek to maximize risk-adjusted total returns over a full market cycle and across a range of fixed income strategies.

Reams Asset Management is a wholly owned subsidiary of Raymond James Investment Management.
Raymond James Investment Management, which is itself a wholly owned subsidiary of Raymond James
Financial, is a global asset-management company that combines the exceptional insight and agility of
individual investment teams with the strength and stability of a full-service firm. Raymond James Investment
Management's multi-boutique structure provides scalable business-support solutions to distinct and talented
investment teams.

For more information please visit www.reamsasset.com.

## **Product Overview**

## **Investment Strategies**

Core Low Duration
Core Plus Real Return
Intermediate Ultra Low Duration
Long Duration Unconstrained

## **Investment Vehicles**

Separate Accounts Commingled Funds Mutual Funds

# **Primary Contact**

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# Reams Asset Management Low Duration 1-5 Year

STRATEGY FACT SHEET as of March 31, 2025

## Disclosure

The 1-5 Year Low Duration Fixed Income Strategy invests primarily in investment grade securities, while maintaining an average portfolio duration of generally between one and five years. The ICE® BofAML® 1-5 Year U.S. Treasury Index is an unmanaged index that tracks the performance of the direct Sovereign debt of the U.S. Government having a maturity of at least 1 year and less than 5 years. The eVestment U.S. Short Duration Fixed Income Universe consists U.S. fixed income products that invest primarily in high quality debt (as rated by Moody's or Standard & Poor's) with an emphasis on bonds with a short duration. The expected benchmarks for this universe would include the Bloomberg 1-3 Year Gov't/Credit, or Merrill Lynch US Treasuries 1-3 Yrs. Managers in this category will typically indicate a "Fixed Income Style Emphasis" equal to Gov't/Agency Only or Core and a "Product Duration Emphasis" equal to Short.

Historically, bonds have provided less volatility and less risk of loss of capital than has equity investing. However, there are many factors which may affect the risk and return profile of a fixed income portfolio. The two most prominent factors are interest-rate movements and the creditworthiness of the bond issuer. Investors should pay careful attention to the types of fixed-income securities which comprise their portfolio, and remember that, as with all investments, there is the risk of the loss of capital.

Mortgage- and Asset-Backed Securities are subject to prepayment risk and the risk of default on the underlying mortgages or other assets. Foreign investments present additional risks due to currency fluctuations, economic and political factors, government regulations, differences in accounting standards and other factors.

Bonds issued by the U.S. Government have significantly less risk of default than those issued by corporations and municipalities. However, the overall return on Government bonds tends to be less than these other types of fixed-income securities.

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Reams Asset Managment claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Scout Investments has been independently verified for the periods 2000-2023.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The verification and performance examination reports are available upon request.

Prior to being acquired by Scout Investments, Reams Asset Management's compliance was verified for the period 1987 through 2009 by Ashland Partners & Company LLP. The verification and performance examination reports are available upon request.

Reams Asset Management is a registered investment advisor that offers investment management services for both managed accounts and mutual funds. Reams Asset Management is a wholly owned subsidiary of Raymond James Investment Management, which is in turn a wholly owned subsidiary of Raymond James Financial. The firm was previously defined as UMB Institutional Asset Management, a subsidiary of UMB Bank, which managed both institutional and high net worth, trust, and estate assets. On July 1, 2009 the firm transitioned from UMB Bank and became a subsidiary of UMB Financial Corporation in order to focus on institutional investment management. On November 30, 2010, the firm acquired the advisory business of Reams Asset Management, LLC. On December 28, 2010 the firm changed its name from Scout Investment Advisors to Scout Investments. On November 3, 2017, Scout Investments was acquired by Carillon Tower Advisers. On October 1, 2022, Carillon Tower Advisers began doing business as Raymond James Investment Management.

#### Fee Schedule -

| Vehicle          | Management Fee              |  |
|------------------|-----------------------------|--|
| Separate Account | .20% on first \$50M         |  |
|                  | .15% on next \$50M          |  |
|                  | Fees negotiable over \$100M |  |

Actual management fees incurred by clients may vary.

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